

ADDRESSING THE ISSUE OF LONG-TERM SUSTAINABILITY THROUGH THE LOURDES SCHOOL PHILANTHROPIC DEVELOPMENT OFFICE

GINALYN GO

The downward trend in enrolment in most schools has brought much concern and challenges. Less enrollees means less financial gains for schools. And this would mean that schools will have less money that can be used for improvement in terms of physical plant development, curricular and cocurricular programs, compensation and benefits for their employees, among others.

Lourdes School Quezon City is not exempted from this plight. With the downward trend in its enrolment for more than ten years, the school has been placed in a precarious situation. Just like

many schools, it is now faced with the challenge of long-term sustainability.

This is why, the idea of establishing a Philanthropic Development Office comes as a welcome relief for the administrators of Lourdes School Quezon City aside from improving our marketing strategies. The school first heard of the Philanthropic Development Office when Fr. Alberto S. Poblete, OFMCap. got the

chance to share the situation of LSQC' enrolment with a nun from the Sisters of the Divine Savior (Sr. Irma). It was she who introduced the idea of establishing a Philanthropic

Development Office in Lourdes School. She then introduced him to Glenda Antonio, the COE of Springrain Consultancy. Global After attending the Consultancy's annual convention/conference Cebu sometime in July 2016. Fr. Albert upon informal consultation with Provincial the

Minister of the Capuchin Province, created a core committee who will spearhead the creation of



Philanthropic Development Office in LSQC.

The school forged a consultancy six-month agreement last July 2018, with Springrain Global Consultancy so as to facilitate this project. Springrain Consultancy will help the school establish the system as well as linkage with known philanthropists here and abroad.





MESSAGE FROM THE SPRINGRAIN PRESIDENT AND CEO

GLENDA M. ANTONIO, RN RFC CFRM

It is my great honor to welcome Lourdes School Quezon City in the Philanthropic Development Ecosystem of Spring Rain Global . As you put your faith in action to allow the work of the Divine Providence flourish , may every encounter in our journey becomes a transformation of our being as we unite to help the community to make this world a better place to live in .

Congratulations and stay always in God's grace!

MESSAGE FROM THE LSQC PDO DIRECTOR

REV. FR. ALBERTO S. POBLETE OFMCAP.

LOURDES SCHOOL QUEZON CITY, RECTOR



July 4, 2014 was the day I set foot once again at the school ground of LSQC, no longer as Campus Minister (as in September, 2000 to March 2001) but as Rector and therefore, a much greater responsibility. When I checked the enrolment records at the Registrar's Office, I was appalled by the fact that student population had been on the downward trend since 1986. The peak of student population reached 3,604 in SY 1984-1985. With dwindling enrolment and the rising cost of operation, we had to do drastic interventions as soon as possible. We tried to cut down our expenses especially on electricity through energy saving measures. We reviewed and revised our policies and started restructuring our personnel.

Then at one point, while facilitating a retreat for a group of CWL (Catholic Women's League, Cavite Chapter) sometime in lent of 2016, I happened to visit a dear friend in the person of Sr. Irma Caumeran, SDS (Sisters of the Divine Savior). From her, I learned about the Spring Rain Global Consultancy, Inc. founded and being headed up to now by Mrs. Glenda Miro-Antonio, President and CEO. Sr. Irma made arrangement that summer of the same year so I could talk with the founder and CEO of Spring Rain. Mrs. Glenda Miro-Antonio and her companion, Mrs. Maria Presa Aparis, Executive Assistant of the CEO, were accompanied by the Sisters of the Divine Savior and we talked about the possibility of setting up a Philanthropic Development Office in LSQC. In July of the same year, I attended a seminar on Philanthropy in Cebu organized by Spring Rain. Then convinced of its timeliness and relevance to our nagging problem of sustainability. LSQC embarked on the whole process of putting up the system. We even invited our Minister Provincial, Fr. Eugene Lopez, OFMCap. to attend our first orientation on August 15, 2016 along with some Sisters from the Franciscan Sisters of the Sacred Hearts and from the Missionaries of the Immaculate Conception who later on also put up their own PDO.

Message from the LSQC PDO DIRECTOR

After a series of meetings, we finally, came up with our vision, mission, slogan and list of school personnel who would run the LSQC PDO. Most of us are multi-tasking, so it is understandable that it took us more than a year to really to set it up and even up to now we are still updating our database.

Last January. 2017, the LSQC PDO (Physical Office) was finished and we had it blessed during the LSQC Alumni Homecoming on February 25, 2017. Then on October 4, 2017, we launched it during the celebration of the Friar's Day alongside the blessing of the newly constructed parasitic buildings and solar panels at the High School Department. We are currently promoting it among our friends, benefactors, parents and alumni so we can establish a long lasting relationship that will help sustain our advocacies for the continued progress of our school.

St. Francis, our founder used to say that we are nothing before the Lord, if there is anything good in us on any good deed that we do, all these things belong to the Lord. The only things we can consider our own are our sinfulness and our weaknesses. Our PDO hopes to impart this truth – we are simply Stewards of God's manifold gifts. That's why we coined the slogan: "I am my brother's keeper so, I share." Hence, our newsletter is also aptly named "THE STEWARD". May our Lady of Lourdes, patroness of the school and St. Francis of Assisi, founder of the Franciscan Order, intercede for us!

For all of you have become part of our PDO by sharing your time, talent and treasure, we thank you very much and we pray that the good Lord who can never be outdone in generosity bless you more and more!

REDEFINING PHILANTHROPY:

YOUR ROADMAP TO FINANCIAL SUSTAINABILITY

Glenda Miro - Antonio, RN RFC CFRM

PHILANTHROPY, from its Greek words "Philein", to love and "Anthropos" meaning mankind, is love for mankind. Anyone who has the heart to love and do something for humankind is an inherent philanthropist.

Though in the world today, being a philanthropist has been solely associated with the large sum of money one can offer to humanity, yet, if you really see its deeper meaning and purpose, it is far beyond measure.

Wealth is not an absolute number that you must reach in order to give. True wealth isn't only about money. It is about whatever gifts we were born with in us (and it may be money, too) that need to express themselves in the world to bring and affirm life in the world. When people come together around an initiative, organization or partnership, each person has gifts he/she is being called to share that will realize the purpose and goals of that initiative or organization. Every single one. It is the leaders' and everyone's task in an organization to discover, acknowledge and materialize those gifts in each individual.

Redefining Philanthropy:

Everyone therefore, is a Philanthropist; it's part of our nature because we are created in Gods own image and likeness. This spiritual and divine gift of our nature emphasizes that everyone will always have something to give for the love of humanity. No exception. We need to find ways to support and grow the Philanthropist in us and the rest of us in this world.

We need each other because we are born to be together for each other ... Competing is the death knell of our community. Wealth is not a zero-sum game in which money or resources or love that goes to you, means it has to be less for another. This is where philanthropy thrives...when we know and act the truth that the more we care and share with one another, the more the whole and all of us grow in health and wealth. Only when there is true community will there be true sustainability.

With that, philanthropy can be redefined for its greater purpose to impact the community and all of us living within, growing together and making this world a truly better place to live in and a brighter future to look up to for generations to come.

LOURDES SCHOOL QC SCHOLARSHIP FOUNDATION, INCORPORATED (LSQCSFI): BENEFACTOR OF LSQC PDO'S ADVOCACY ON EDUCATION AND SCHOLARSHIP

Maria Corazon C. Yap

On the occasion of the school's 50th Foundation Anniversary, representatives from the Parents' Council, Parents' Foundation and the Alumni Association conceptualized a fund-raising activity called "Limang Dekada, Libreng Paeskwela", where 75% of its proceeds was allotted to the Financial Assistance Program (FAP) of the school. The raffle drive had hoped to accumulate Php 3,000,000.00 to guarantee a registration at the Securities and Exchange Commission, thus allowing the school to receive financial support from private individuals and companies later on.

The Foundation was formally registered with the Securities and Exchange Commision (SEC) last May 24, 2016 thru the efforts of some alumni specifically Ms. Cynthia Madrelejos and Engr. Miguel Mendoza. Registered with the SEC as Lourdes School QC Scholarship Foundation, Incorporated (LSQCSFI), the Foundation has the following as

Board of Trustees:

1. Fr. Alberto S. Poblete,OFMCap.	Friar Administrator
2. Fr. Dominic B. Abella, OFMCap	Friar Administrator
3. Br. Rolando O. Donasco, OFMCap.	Friar Administrator
4. Arlyne Hope B. Blanco	LSQC Administrator
5. Maria Corazon C. Yap	LSQC Administrator

Lourdes School Quezon City Scholarship foundation

6. Rhodora B. Desales
 7. Conchita B. Alegado
 8. Emmanuel V. Plan II
 9. Manuel M. Po, M.D.
 10. Atty. Ceazar L. Veneracion III
 11. Alex T. De Vera
 LSQC Parents Council
 LSQC Parents Foundation
 LSQC Alumni Association
 LSQC Alumni Association

The Foundation is originally tasked to be the funding arm of the school's Financial Assistance Program (FAP), officially launched its Endowment Program last October 8, 2016. Invited to the occasion were representatives of the different school sectors and prospective benefactors.

Different classifications of endowers were identified depending on the level of their donation. The classification is as follow:

 a. Name Endower
 Php 500,000.00

 b. Benefactor
 Php 200,000.00

 c. Patron
 Php 100,000.00

 d. Sponsor
 Php 50,000.00

 d. Donor
 Php 20,000.00

e. Friends of LSQCSFI - Below Php 20,000.00

With the establishment of the Lourdes School Quezon City Philanthropic Development Office (LSQCPDO), the Foundation committed to channel its financial support to the scholars of St. Lawrence of Brindisi Scholarship Program (formerly Financial Assistance Program) through the Education and Scholarship advocacy of LSQCPDO.

To date, the Foundation has donated the amount of Php 336,000.00 for the scholars last school year (SY 2016-2017) and is yet to release the amount of Php 500,000.00 for the scholars this SY 2017-2018. But the various types of scholar-ships under the flagship of St. Lawrence of Brindisi Scholarship Program need more funding as their recipients grow each year.









LSQC Goes Solar!





For the last three (3) years (SY 2013 - 2014, 2014 - 2016 and 2015 -2016) Lourdes School Quezon City had spent the amount of Twenty One Million Seven Hundred Forty Three Thousand One Hundred Fifty One Pesos and Seventy Centavos (Php 21, 743,151.70) for its electric bill alone. This amount translates to a monthly electric bill average of Php 680,208.97 in SY 2013 -2014, Php 628,571.66 in SY 2014 -2015 and Php 503.165.35 in SY 2015 -2016. There was even a time when the electric monthly bill of the school reached a high of Php 876,000.00!

Alarmed by this figure and knowing that this amount can be put to better use, Father Alberto Poblete, OFMCap.,

Rector of Lourdes School Quezon City led the school in taking some electric cost-cutting strategies which include the following:

- The incandescent bulb and fluorescent tubes being used in the school were replaced with Led bulbs and tubes.
- Contracted capacity with MERAL-CO was lowered from 300 kilowatts to 250 kilowatts

Some of the conventional air conditioning units were replaced with inverter type ones

In one of the Board of Trustees' Meeting, Fr. Alberto Poblete, OFMcap. heard from Atty. Sabino Padilla III, one of the legal counsels of Lourdes School Quezon City about the Department of Energy's renewable energy program. Fr. Poblete, OFMCap. then instructed the late Mr. Leonardo Dizu. former Maintenance Head to inquire about the said program from the Department of Energy (DOE). Mr. Dizu(+) was able to visit La Consolacion College and the University of Asia and the Pacific to see their solar panels. The school received and studied around eight (8) proposals for installation of solar panels before implementing the best among them last July 2017. It took SouthSun, Inc. more than two months to install the 312 panels(100KW power output) on the roof of the High School Gym and of the old High School building. Then on September 29, 2017 the panels began harvesting solar energy converting it into electric energy. From December 1, 2017 onward the school, through net metering program with MERALCO is now able to sell extra electricity to MERALCO on holidays to increase its savings.



LSQC PDO DIRECTOR AND FUNDING NEEDS OFFICER ATTENDED THE FIRST PHILANTHROPY CONFERENCE IN SINGAPORE

GINALYN GO

Fr. Alberto S. Poblete, OFMCap., Director and Ms. Ginalyn G. Go, Funding Needs Officer of Lourdes School Philanthropic Development Office (LSQCPDO) attended the 1st Philanthropy Conference in Asia held at the NUSS SUNTEC CITY, GUILD HOUSE in Singapore last July 7, 2017. With the theme, "Redefining Philanthropy in Asia in the Twenty – First Century", the conference aims to refresh and deepen one's understanding of Philanthropy and to create in Asia, a network of organizations involved in Philanthropy.

Delegates of the different Philanthropic Development Offices (PDO) from the Philippines and Singapore heard from different Resource Speakers invited to the Conference. Following were the topics covered in the Conference:

Introduction to Redefining Philanthropy in Asia

(by Fr. Czar Emmanuel Alvarez, OSA)

Philanthropy and Spirituality

(by Deacon Steve Greco)

Development of the Philanthropic Landscape: Singapore's Experience

(by Mr. Chew Kheng Chuan)

Philanthropic Development Ecosystem: A Roadmap to Sustainability

(by Ms. Glenda Antonio, RN RFC CFRM MMedA)

Visionary Leadership in Philanthropy (by Fr. Victor Gonzaga, OSA)

The Conference in a Donor-Donee Night where the PDO delegates got the chance to get to know prospective benefactors and have a glimpse of what donor cultivation is all about.









LSQC PDO



SOLAR PANELS





BLESSING OF LSQC PHILANTHROPIC DEVELOPMENT OFFICE

Anjeli Rei de Guzman



The Lourdes School Quezon City Philanthropic Development Office recently finished construction of their new office, and subsequently had it blessed last February 25, 2017, in time for the alumni homecoming celebration.

The event began with a Eucharistic Celebration with Rev. Fr. Dominic B. Abella, OFMCap. as the main celebrant and Rev. Fr. Alberto S. Poblete, OFMCap. and Rev. Fr. Edmundo A. Tiamson, OFMCap. as co-celebrants. This event was graced by the President and CEO of Springrain Global Consultancy,Inc. Ms. Glenda B. Antonio, and her executive assistant, Ms. Maria Presa Aparis. Also present at the occasion were the officers of the Lourdes

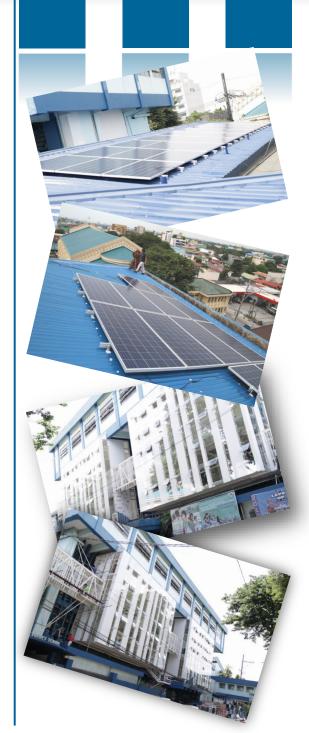
School Quezon City Alumni Association and other alumni.

The LSQC Philanthropic Development Office which envisions meaningful relationship with selfless stewards, aiming to serve together, was able to raise seed money for the office amounting to more than eighteen thousand pesos (Php 18,000.00).

The office is located near the entrance of the Grade School Department in order to be easily accessed by and welcome friends, benefactors, and visitors who are willing to be our partners in supporting our different advocacies.

BLESSING OF SOLAR PANELS AND PARASITIC BUILDINGS

Anjeli Rei de Guzman



Lourdes School Quezon City, with the grace of our Lord Jesus Christ, has been blessed with two additional facilities to better cater to the students' needs. The Solar Panel, whose construction was started last July 2017 was finally finished in the middle of September 2017 and is now able to perform its intended purpose of being the schools' alternative supplier of electricity in order to lessen the cost of electricity being taken from MERALCO, the money saved will be used as funds for scholarship program, outreach programs and improvement of facilities to ensure quality education.

Invited during the occasion were the current and prospective benefactors and friends of LSQC PDO, representatives from the Parents Council and LSQC Alumni Association.

Along this note, LSQC was also able to build new office spaces through the parasitic buildings. Aptly named, it is built attached to the Magnificat Building at the High School Department with entrances on the lower ground, as well as upper floors including the Pax et Bonum bridge way. These house the office of the Campus Minister, office of the Social Action Program, office of the Senior High School Program Coordinator and the Senior High School Faculty Room.

Both the solar panels and the parasitic buildings were blessed on the occasion of the Friars Day Celebration last October 4, 2017. The blessing was officiated by the Provincial Minister Rev. Eugenio Lopez, OFMCap. assisted by Rev. Paul Vincent Perlado, OFMCap.

PDO CLUSTER 1 MEETING HOSTED BY LOURDES SCHOOL QUEZON CITY PHILANTHROPIC DEVELOPMENT OFFICE (LSQCPDO)

Last August 30, 2017, Lourdes School Quezon City Philanthropic Development Office hosted the meeting of the PDOs belonging to Cluster 1. Present during the meeting are the directors of the Philanthropic Development Office of the following:

- 1. Augustinian of the Assumption
- 2. Augustinian Sisters of Our Lady of Consolation
- 3. Bahkita Canossa Foundation
- 4. Missionary Sisters of the Immaculate Conception
- 5. Immaculate Conception Academy of Manila in Tondo
- 6. Lourdes School Quezon City

The agenda for the meeting include:

- Springrain Development System Coaching process in preparation for mock accreditation in 2018
- 2. PDO Profile update/performance evaluation on the Development System Application
 - a. Best Practices
 - b. PDO Policies in Force
 - c. Fund Raised Money Achievement
 - d. Leadership Challenges
 - e. Coaching/Consultancy Services
- 3. Asian Philanthropy Donors
 - a. What's next after Springrain Singapore
 - b. Partnership with NUSS Guild Club
- 4. Other Matters

It was indeed a meeting of minds and hearts where giving of updates, collaboration and sharing took place.



UPDATES ON ST. LAWRENCE OF BRINDISI SCHOLARSHIP PROGRAM

Below is the number of grantees for the different types of scholarships under the St. Lawrence of Brindisi Scholarship Program for School Year 2017-2018.

Type of Scholarship		Amount	
(24)Financial Assistance grantees	Php	826,417.50	
(14) Special Discount grantees	Php	315,310.00	
Academic scholars	Php	687,321.00	
TOTAL	Php 1	Php 1,829,048.50	

ABOUT US

Our Vision

Lourdes School Quezon City PDO envisions a sustainable and meaningful relationship with selfless and dedicated stewards who are channels of God's blessings, so that together, we may serve others for the integral formation of individuals toward universal brotherhood.

Our Mission

We believe that every creature is our brother and sister in whom we see the face of God. However, there is an existence of poverty, injustice, illiteracy, abuse of environment and deterioration of moral values happening in the world today.

To address these situations, we provide Education and Scholarship, Human Resource Development and Public Relations, Culture, Arts and Sports Development, Livelihood and Community Development, Research Development, Infrastructure, Ecology and Environment Program and Capuchin Formation. Therefore, we commit ourselves to realize this mission for the transformation of the Filipino people and the world.

Therefore, we commit ourselves to realize this mission for the transformation of the Filipino people and the world.

The Team

To date, Lourdes School Quezon City has already identified the necessary personnel for the creation of the LSQC Philanthropic Development Office. They are the following:

POSITION	ASSIGNED PERSONNEL
PDO Director	Fr. Alberto S. Poblete, OFMCap.
Deputy Director	Fr. Rex I. Cutamora, OFMCap.
Administrative and Finance Officer	Fr. Uldarico C. Camus, OFMCap.
Funding Needs Officer	Ginalyn G. Go
Database for Donor Profile Officer	Editha D. Grandea
Communications Officer	Maria Corazon C. Yap
Marketing Officer for Government Agencies	Jun C. Arrojo
Marketing Officer for Alumni	Jesus Romeo Verayo Jr.
Event Organizer	Myla Belalo
Research and Development Officer	Gervic Bautista

Below is the list of Advocacies, Ambassadors and Deputy Ambassadors for each advocacy:

ADVOCACY	AMBASSADOR	DEPUTY AMBASSADOR
Education and Scholarship	Carlo Dela Cruz	Maria Catalina S. Bulalacao
Human Resource Develop- ment	Ginalyn G. Go	Anjeli Rei De Guzman
Culture, Arts and Sports	Galo Gammad	Anthony Baya
Livelihood and Community Development	Ma. Carmen Marcelo	Lalaine Alejo
Research and Development	Maria Corazon C. Yap	Jonathan Dela Cruz
Infrastructure	Jun Arrojo	Fr. Uldarico C. Camus, OFMCap.
Ecology and Environment	Ma. Cielo Herminia Pineda	Veronica Bancayan
Capuchin Formation	Fr. Rex I. Cutamora, OFMCap.	Arturo Albay

{special} THANKS

We would like to express our sincerest gratitude to all benefactors (students, parents, employees, alumni and other individuals) who have selflessly supported the different advocacies of Lourdes School Quezon City Philanthropic Office.

We hope and hope that God will continue to shower you with His graces and blessings.

EDITORIAL TEAM



EDITOR IN CHIEF

Rev. Fr. Alberto S. Poblete, OFMCap.

CONTRIBUTORS



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Help us achieve our goals!

Contact us

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